

- ESSE-TI SRL – Italien
- CHMIELEWSKI-DŹWIGI Sp. z o.o. Sp.k. – Banioccha

Ehrenmedaille der Kielce-Messegesellschaft für die Standkonstruktion:

- SHANGHAI STEP ELECTRIC CORPORATION – China
- METRON AUTOMATION – Griechenland
- FERMATOR – Kutno
- H.K.S Has Asansör Kaucuk Plastik Metal San. Tic. Ltd. Sti. – Türkei

### Zusätzliche Betrachtungen

Etwa 2000 Besucher kamen zur Messe. In Anbetracht der Bedeutung und der Menge an Arbeit, die in Polen noch zu erledigen ist, entsprach dies in etwa den Erwartungen. Es wurden jedoch auch viele namhafte Entscheidungsträger gesehen, was wirklich wichtig ist

und zur Bedeutung der Messe beigetragen hat. Anlässlich dieser Messe des Jahres 2016 gab es eine Kombination aus Tagungen sowie einige andere Stände mit Themen aus der Parktechnik- und Gebäudewartungsbranchen. Das könnte sich als ein Schritt in die richtige Richtung erweisen, denn dadurch werden Fachleute aus diesen anderen Branchen mit denen der Aufzugs- und Fahrtreppenindustrie zusammengeführt. Insgesamt nahmen etwa 300 Personen an den Seminaren teil, was äußerst ermutigend ist. Mehr als 100 Personen nahmen an dem durch PALM organisierten Seminar teil. Dazu kamen noch 30 Studenten von der technischen Universität. Diese Zahlen sollten für ELA ein gutes Zeichen sein, in welche Richtung die Entwicklung gehen soll. Und die Arbeitsgruppen des Verbandes könnten eine Menge darüber erfahren, was für die jungen Ingenieure und Unternehmer von Interesse ist. Wir haben gesehen, dass wenn die

Organisatoren der Messen ein breiteres Publikum ansprechen, die Zukunft der Veranstaltung sogar sehr aufregend sein könnte. Es sollte nicht unerwähnt bleiben, dass Kielce auf dem Fundament des Maschinen- und Leichtbaus entstanden ist, sodass eine Neubewertung des neuen Kielce und des Stellenwerts im neuen Polen und in der EU stark davon abhängen wird, was in den Branchen wie die Aufzugsindustrie passieren wird.

Weil die Kommunikation und die Straßen-, Schienen- und Luftverbindungen immer besser werden, werden es die internationalen und heimischen Besucher einfacher haben, nach Kielce und dem Targi Kielce Messezentrum zu gelangen und die Veranstaltung zu einem Muss machen. In Anbetracht der Entwicklung der beiden letzten Jahre wird mit Spannung erwartet, wie sich die nächste EURO-LIFT entwickelt.

John Gale

## ■ Euro-Lift 2016 – October 18-20<sup>th</sup> 2016

UK



The Euro-Lift 2016 Expo in Kielce, Poland is now a well established event in the lift professionals' calendar. This was the fourth exhibition organised by PALM and Targi Kielce at this dramatic venue some 4 km from the centre of Kielce. The exhibition was visited by 1900 visitors over the three days and we certainly witnessed many 'in depth' conversations on the exhibition stands. It is this interaction that is the most significant opportunity for com-

panies and manufacturers at Euro-Lift. To hear what products and services the Polish lift market really requires is very valuable. Having the time to talk and understand the products is so important and while some exhibitors might want vast amounts of footfall traffic, the more valuable is the real discussion.

The number of exhibitors was similar to that of previous events with some 70+ stands displaying products from

over 100 lift manufacturers and component suppliers. The exhibition occupied the dramatic central core of the complex and the greater part of an adjacent hall which also had two seminar areas set up for the Conference Sessions. The exhibition featured a German Pavilion which was well branded and certainly gave companies a chance to have a presence at the exhibition without the vast logistical commitment involved with designing, constructing, manning and dismantling a bespoke stand. Here at Euro-lift, eight companies clustered together under the banner of German Pavilion and enjoyed a very professional, cost effective presence. This was enhanced by the smiling face of Sandra who added light to brighten up everyone's day even if it was raining outside. There was also a number of German companies who had their own stands which were all well presented and very suitable for this type of exhibition, as our photographs in this article illustrate.

### The Opening

The opening ceremony was held in the main hall adjacent to the exhibition entrance. Here about 40 guests and journalists attended the opening session to



listen to a number of short addresses. A letter was read out from Kazimierz Smolinski – Undersecretary of State in the Ministry of Infrastructure and Construction who had hoped to be at the event in person. However, he had been called away to attend a crucial meeting in Warsaw. This meeting was significant to the lift industry in a roundabout way as it involved the selling-off of state owned housing and providing initiatives to the residential sector to encourage more private ownership.

'Lift Report readers will be keen to know that this will obviously result in more accessibility equipment being needed to meet the requirements of an aging population where the desire to remain in one's own home can be fulfilled with the help of our industry's products'.

The opening was well received by the audience as it was focused and concise, yet provided the platform for a few key statements and remarks that the press and guests could pick up on. These notable messages were presented by some industry and association representatives including; Andrzej Mochoń PhD – President of Board at Targi Kielce, Jorge Ligüerre – President of the European Lift Association (ELA), Jerzy Jankowski – President of the Republic of Poland's Housing Cooperatives Association's Audit Committee, Chairman of the National Cooperative Councils General Assembly. Some of the key points stressed were – the growing need to upgrade existing building stock, reduce energy consumption, improve the attractiveness of the built environment for all, to encourage debate with all stake holders: operators, owners and end users. The event was officially opened by Jerzy Kwaśniewski – Head of the Department of Rope Transport at AGH University of Science and Technology, the Chairman of the National Lifts Consultative Forum, the Chairman of the EURO-LIFT Programme Board.

The opening ceremony complete, the guests were able to return to their stands, visit the rest of the exhibition or take a seat at the Congress.

## The Exhibition

The main exhibition consisted of a good cross-section of lift components and systems that were mainly de-

signed and manufactured outside Poland. Most of the equipment was from the European Union, but there were also some key products to be found from outside the EU with China and Turkey being the most obvious. All the equipment reflected the new requirements and certification demanded of the industry by the re-working of the Lift Directive EN 81-20 and other harmonised standards. Codes, Standards, Accessibility issues along with the increasing pressure from operators and users have presented the sector with many challenges, including the need for ever greater safety, reduced energy consumption and universal accessibility. A particular product, the Solar Lift attracted much interest and adds another system to the lift markets product range. How this type of lift will fit into the current codes will be a talking point for the future, but it does point to another solution that will be possible in the near future.

As can be seen from the photographs in this article, the products and components at the exhibition covered most of the elements required for designing, assembling, installing and servicing a lift installation.

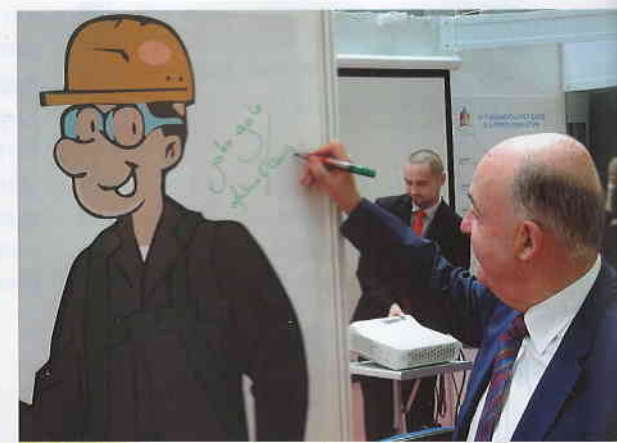
The lift hardware displayed on the stands included – A Solar Lift, Geared and Gearless traction machines, Hydraulic Pumps and Valves, Telecommunications systems, Slings, Ropes, Control equipment, Automatic Doors, Buttons, Control Panels, etc. with many exhibits set up as working examples. The photographs in this article give a good indication of what was at the show and what was attracting the attention of the visitors. To a great extent the visitors were owners and engineers from installation and service companies based in Poland and surrounding countries. Accessibility products were in great abundance on the stands and this clearly demonstrated where manufacturers considered the Polish lift market to be at, as we approach 2017.

## Awards night

One of the traditions at Euro-Lift is to present medals and certificates to companies for both products and stand designs that have caught the eyes of the adjudication panel. The jury panel was chaired by Prof. Jerzy Kwaśniewski.











The award ceremony for Euro-Lift 2016 was staged at the CitiCore Business Centre. The guests and exhibitors were entertained by a super smooth singer who relaxed the gathered throng, then a troupe of dancers performed some contemporary routines to set the scene for the awards which were as follows-

#### Distinctions of Kielce Trade Fairs:

- ▶ for ZAsbc4c contactor-less electro-magnetic brake control unit presented to Ziehl-Abegg AG – Germany
- ▶ for innovative 40/10 RLO door with a sight presented to FERMATOR – Kutno
- ▶ for HIL (Hardware IN the Loop) automated testing system for lifts components and controllers presented to STERDŻWIG LLC from Warsaw

#### Medals of Kielce Trade Fairs:

- ▶ for ECHM safety-gear type-series presented to Power-Tech Janusz Marcin EJMA – Walcz
- ▶ for disable-people friendly lift cabin equipped with the cabin and hoist-way door presented to LIFTBUD LLC – Katowice
- ▶ for Chmielewski lifts with and without machine-room presented to CHMIELEWSKI – DŻWIGI LLC – Baniocza

#### Distinctions of Kielce Trade Fairs for stand arrangement:

- ▶ VEGA SRL – Italy
- ▶ ESSE-TI SRL – Italy
- ▶ CHMIELEWSKI-DŻWIGI Sp. z o.o. Sp.k. – Baniocza

#### Medals of Kielce Trade Fairs for stand arrangement:

- ▶ SHANGHAI STEP ELECTRIC CORPORATION – China
- ▶ METRON AUTOMATION – Greece
- ▶ FERMATOR – Kutno
- ▶ H.K.S Has Asansör Kaucuk Plastik Metal San. Tic. Ltd. Sti. – Turkey

### Extra thoughts

Some 2000 visitors attended the exhibition which, considering the importance and amount of work that needs to be done in Poland, was about par. However, there were certainly a good number of key decision-makers attending which we could see was important and greatly added to the value of the exhibition. There was at this 2016 Exhibition a combination of related conferences and a few other stands representing the Parking Technology and the Property Maintenance sectors. This could be a good way forward as it will bring professionals from these other sectors into the area of Lifts and Escalators. In total about 300 people attended the seminar sessions, which was very encouraging. There were over

100 attending the PALM organised session plus an additional 30 students from the technical university. This indicator should give ELA a good clue about the direction it needs to go and their working groups could find out a good deal about what is of interest to young engineers and entrepreneurs. We can see that if the exhibition organisers can bring in a wider audience then the future for the event could be very exciting. It is worth noting that Kielce was formed on the back of engineering and light manufacturing, so the re-evaluation about the new Kielce and what place it will have in the new Poland and the EU is heavily influenced by what is happening in sectors such as the Lift Industry.

As communications, road, rail and air improve then the international and national visitors will find it more convenient to travel to Kielce and the Targi Kielce Exhibition Centre which will make the Expo a must-attend exhibition. Considering the further development that has taken place over the last 2 years it will be exciting to see how the next EURO-LIFT develops.

John Gale

